



North American Marine Consultants, LLC

Providing reliable commercial marine surveys, appraisals and brokerage services worldwide

Business Review

It's becoming a tradition for which we are grateful. Like the last quarter of 2010, we were extremely busy during the last quarter of 2011. That momentum has carried forward into 2012. So, we have combined our newsletters. We thank all of you for your continued confidence in our services.

To ensure we continue to deliver the quality performance you expect of us, we added another new member to our team of marine professionals, Captain Casey M. Herschler. Casey, who is our Director of New Business Development, is responsible for developing new business ventures including new vessel construction as well as conducting vessel surveys, marine terminal inspections and cargo surveys, insurance assessments and monitoring new construction, conversion and repair processes for clients.

Casey has worked in the marine and construction industries since 1999 when he graduated from Southern Illinois University at Carbondale where he earned a Bachelor of Science Degree in Architectural Studies. Casey has worked in the capacity of Captain and pilot of excursion and towing vessels primarily on the Mississippi River system. He also has architecture and construction experience working on various building types including commercial, residential and industrial projects. He has managed the construction of various sized projects ranging up to \$200 million in costs. Casey has also designed and managed the construction of inland towing vessels.

Prior to joining North American Marine Consultants, Casey was employed as a Captain and Project Manager for Canton Marine Towing Company in Canton, Missouri. From 2001 to 2009, Captain Herschler worked for Forum Studio Inc. in St. Louis, Missouri as an architect, construction manager and owners representative on various types of architectural and construction projects.

In addition to his education and years of experience in the marine and construction industries, Casey holds the following licenses:

- Master of Towing Vessels upon Western Rivers
- Master of Steam or Motor vessels upon Western Rivers



Projects

Vessels for which we provided appraisal and surveying services during the last quarter of 2011 and the first quarter of 2012 include the following:

- Two fast ferry passenger vessels
- Twelve offshore supply vessels
- Nine offshore supply vessels
- 50,000 BBL tank barges/ocean service
- A new build stevedoring crane barge
- A construction company 300 ton ringer crane barge
- Five mega yachts 150' -180'
- Sixty-five covered hopper barges
- Two major barge fleet operations with multiple tugboats and auxiliary barges
- A Savannah, Georgia marine construction company
- Bulker Atlantic Spirit
- A major east coast tug/barge and terminal operation
- Forty-five offshore supply/utility vessels
- PCTC "Green Bay"
- Southern Towing appraisal project of 12 tank barges and four towboats
- Eighty-five new build covered hopper barges
- Multiple portfolio Reviews for FASB audits
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- Six research and diving vessels for ocean service
- Two hundred inland vessels for estate tax purposes
- Three ABS A1 AMS FiFi z-Drive LNG escort tugboats
- An ABS A1 AMS pipelay barge
- Multiple trip and tow surveys for west coast construction and dredging vessels
- Off Charter surveys for multiple 30,000 BBL tank barges
- Two east coast DBL skin tank barges
- A bulk self-unloading cement ship
- Construction supervision, a fleet of Z drive towboats

We also provided litigation support and appraisal services for 71 yachts.

Database Updates

We are continuing to update our database. So, please keep us informed of any changes to your current information, including: your name and title, company name, address, telephone, fax and cell phone numbers, and email address. Please send this information to nora@namarineconsultants.com

